Financial Statements Years Ended December 31, 2022 and 2021

MEALS ON WHEELS PROGRAM AND SERVICES OF ROCKLAND, INC. Table of Contents

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Meals on Wheels Programs and Services Of Rockland, Inc.

Opinion

We have audited the accompanying financial statements of Meals on Wheels Programs and Services of Rockland Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Meals on Wheels Programs and Services of Rockland Inc. as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Meals on Wheels Programs and Services of Rockland Inc., and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Meals on Wheels Programs and Services of Rockland, Inc's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks.
 Such procedures include examining, on a test basis, evidence regarding the amounts and
 disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of Meals on Wheels Programs and Services
 of Rockland Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Meals on Wheels Programs and Services of Rockland Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Berard & Associates, CPA's P.C.

Berard + associates CP15 R

Suffern, New York 10901 November 15, 2023

11070111001 10, 2020

Statements of Financial Position December 31, 2022 and 2021

| | 2022 | 2021 | |
|--|-----------------|--------------|--|
| ASSETS | | | |
| Cash | \$ 244,944 | \$ 408,988 | |
| Cash - endowment | 125,877 | 119,816 | |
| Restricted cash | 9,387 | 8,072 | |
| Security and equipment deposits | 20,000 | 24,080 | |
| Investments | 1,365,563 | 1,529,639 | |
| Contracts receivable | 363,390 | 209,812 | |
| Accounts receivable | 161,599 | 80,287 | |
| Inventory | 86,927 | 32,481 | |
| Prepaid expenses and other | 13,655 | 13,912 | |
| Total current assets | 2,391,342 | 2,427,087 | |
| Building and equipment (net of depreciation) | 1,372,388 | 1,766,090 | |
| Total assets | \$ 3,763,730 | \$ 4,193,177 | |
| LIABILITIES AND NET ASSETS | | | |
| Accounts payable | \$ 182,018 | \$ 96,787 | |
| Accrued expenses | 98,674 | 91,546 | |
| Current portion of mortgage payable | 109,256 | 716,253 | |
| Deferred revenue | 100,000 | 75,000 | |
| Total current liabilities | 489,948 | 979,586 | |
| Mortgage payable | 204,277 | 302,641 | |
| Total liabilities | 694,225 | 1,282,227 | |
| Net Assets | | | |
| Without donor restrictions | | | |
| Operating fund | 1,875,386 | 2,094,734 | |
| Net investment in building | 800,408 | 375,206 | |
| Net investment in equipment | 258,447 | 313,122 | |
| Board designated - endowment | 125,877 | 119,816 | |
| NACH I I I I I I I | 3,060,118 | 2,902,878 | |
| With donor restrictions | 0.007 | 0.070 | |
| Senior centers | 9,387 | 8,072 | |
| Total net assets | 3,069,505 | 2,910,950 | |
| Total liabilities and net assets | \$ 3,763,730 | \$ 4,193,177 | |

Statement of Activities Year Ended December 31, 2022

| | Withou | | | | |
|---|--------------|------------|--------------|--------------|--------------|
| | Board | | | With Donor | 2022 |
| | Undesignated | Designated | Total | Restrictions | Total |
| REVENUES | | | | | |
| Fees and grants - governmental agencies | \$ 1,473,439 | \$ - | \$ 1,473,439 | \$ - | \$ 1,473,439 |
| Fees and grants - non governmental agencies | 186,369 | _ | 186,369 | - | 186,369 |
| Program service fees | 1,457,797 | - | 1,457,797 | - | 1,457,797 |
| Contributions through United Way | 38,122 | - | 38,122 | - | 38,122 |
| Contributions received from participants | 82,957 | - | 82,957 | - | 82,957 |
| Special events revenue | 217,276 | - | 217,276 | - | 217,276 |
| Special events expense | (85,682) | - | (85,682) | - | (85,682) |
| Contributions - general | 543,095 | 6,000 | 549,095 | - | 549,095 |
| Contributions - senior centers | - | _ | - | 1,550 | 1,550 |
| Contributions - in-kind | 541,990 | - | 541,990 | - | 541,990 |
| Other income | 18,440 | - | 18,440 | - | 18,440 |
| Interest income | - | 61 | 61 | - | 61 |
| Net assets released from restrictions | 235 | - | 235 | (235) | - |
| Total revenues | 4,474,038 | 6,061 | 4,480,099 | 1,315 | 4,481,414 |
| EXPENSES | | | | | |
| Program services | | | | | |
| Senior centers | 784,550 | - | 784,550 | - | 784,550 |
| Homebound | 2,905,458 | - | 2,905,458 | - | 2,905,458 |
| Other programs | 176,531 | - | 176,531 | - | 176,531 |
| Total program expenses | 3,866,539 | - | 3,866,539 | - | 3,866,539 |
| General and administrative | 491,430 | - | 491,430 | - | 491,430 |
| Fundraising | 117,157 | - | 117,157 | - | 117,157 |
| Total expenses | 4,475,126 | - | 4,475,126 | | 4,475,126 |
| Change in operating activities | (1,088) | 6,061 | 4,973 | 1,315 | 6,288 |
| NON OPERATING ACTIVITIES | | | | | |
| Investment loss | (189,075) | - | (189,075) | - | (189,075) |
| Realized gain on partial sale of building | 341,342 | | 341,342 | | 341,342 |
| Total nonoperating activities | 152,267 | | 152,267 | | 152,267 |
| Change in net assets | 151,179 | 6,061 | 157,240 | 1,315 | 158,555 |
| Net assets, beginning | 2,783,062 | 119,816 | 2,902,878 | 8,072 | 2,910,950 |
| Net assets, ending | \$ 2,934,241 | \$ 125,877 | \$ 3,060,118 | \$ 9,387 | \$ 3,069,505 |

Statement of Activities Year Ended December 31, 2021

| | Witho | | | | |
|---|--------------|------------|--------------|--------------|--------------|
| | | Board | | With Donor | 2021 |
| | Undesignated | Designated | Total | Restrictions | Total |
| REVENUES | | . <u> </u> | | | |
| Fees and grants from governmental agencies | \$ 1,075,494 | \$ - | \$ 1,075,494 | \$ - | \$ 1,075,494 |
| Fees and grants - non-governmental agencies | 191,929 | - | 191,929 | - | 191,929 |
| Program service fees | 597,039 | - | 597,039 | - | 597,039 |
| Contributions through United Way | 15,504 | - | 15,504 | - | 15,504 |
| Contributions received from participants | 85,667 | - | 85,667 | - | 85,667 |
| Special events revenue | 226,374 | - | 226,374 | - | 226,374 |
| Special events expense | (75,175) | - | (75,175) | - | (75,175) |
| Contributions - general | 1,785,118 | 6,000 | 1,791,118 | - | 1,791,118 |
| Contributions - senior centers | - | - | - | 1,004 | 1,004 |
| Contributions - in-kind | 487,230 | - | 487,230 | - | 487,230 |
| Other income | 2,681 | - | 2,681 | - | 2,681 |
| Interest income | - | 58 | 58 | - | 58 |
| Net assets released from restrictions | 254 | <u> </u> | 254 | (254) | |
| Total revenues | 4,392,115 | 6,058 | 4,398,173 | 750 | 4,398,923 |
| EXPENSES | | | | | |
| Program services | | | | | |
| Senior centers | 529,437 | - | 529,437 | - | 529,437 |
| Homebound | 2,140,243 | - | 2,140,243 | - | 2,140,243 |
| Other programs | 110,850 | - | 110,850 | - | 110,850 |
| Total program expenses | 2,780,530 | - | 2,780,530 | | 2,780,530 |
| General and administrative | 561,473 | - | 561,473 | _ | 561,473 |
| Fundraising | 128,722 | | 128,722 | | 128,722 |
| Total expenses | 3,470,725 | | 3,470,725 | | 3,470,725 |
| Change in operating activities | 921,390 | 6,058 | 927,448 | 750 | 928,198 |
| NON OPERATING ACTIVITIES | | | | | |
| Investment Income | 29,640 | · | 29,640 | | 29,640 |
| Change in net assets | 951,030 | 6,058 | 957,088 | 750 | 957,838 |
| Net assets, beginning | 1,832,032 | 113,758 | 1,945,790 | 7,322 | 1,953,112 |
| Net assets, ending | \$ 2,783,062 | \$ 119,816 | \$ 2,902,878 | \$ 8,072 | \$ 2,910,950 |

Statement of Functional Expenses Year Ended December 31, 2022

| | Senior | | Other | Total | General | Fund | Direct Cost of | Total | 2022 Total |
|--|------------|--------------|-------------------|--------------|-------------------|-------------------|----------------|-------------|---------------------|
| | Centers | Homebound | Programs | Programs | & Admin. | Raising | Donor Benefit | Non-Program | Expenses |
| Salaries | \$ 375,664 | | | | \$ 283,900 | \$ 75,752 | | \$ 359,652 | |
| Payroll taxes | 30,112 | 62,404 | 3,091 | 95,607 | 35,561 | 6,034 | _ | 41,595 | 137,202 |
| Employee benefits | 17,629 | 37,327 | 3,821 | 58,777 | 14,958 | 708 | _ | 15,666 | 74,443 |
| Total salaries and related costs | 423,405 | 862,124 | 44,137 | 1,329,666 | 334,419 | 82,494 | | 416,913 | 1,746,579 |
| Food | 22,394 | 1,013,166 | 77,257 | 1,112,817 | - | _ | _ | _ | 1,112,817 |
| Supplies | 9,575 | 204,785 | 16,513 | 230,873 | 4,016 | 1,965 | - | 5,981 | 236,854 |
| Professional fees | 18,959 | 6,534 | 1,533 | 27,026 | 21,258 | 1,156 | - | 22,414 | 49,440 |
| Occupancy | 50,425 | 60,328 | 5,785 | 116,538 | 11,546 | 4,900 | - | 16,446 | 132,984 |
| Vehicle operation | 83,780 | 70,750 | 3,581 | 158,111 | 13 | - | - | 13 | 158,124 |
| Conferences and meetings | 676 | 1,421 | 298 | 2,395 | 1,755 | 255 | - | 2,010 | 4,405 |
| Travel | 419 | 174 | - | 593 | 12 | - | - | 12 | 605 |
| Advertising | 2,457 | 6,382 | 661 | 9,500 | 3,649 | 931 | - | 4,580 | 14,080 |
| Postage | 280 | 4,254 | 149 | 4,683 | 426 | 979 | - | 1,405 | 6,088 |
| Repairs and maintenance | 5,947 | 27,711 | 4,571 | 38,229 | 8,062 | 1,796 | - | 9,858 | 48,087 |
| Cleaning and extermination | 4,010 | 33,819 | 2,823 | 40,652 | 886 | 249 | - | 1,135 | 41,787 |
| Telephone | 7,617 | 2,944 | 549 | 11,110 | 1,082 | 363 | - | 1,445 | 12,555 |
| Insurance | 13,117 | 21,469 | 3,913 | 38,499 | 1,735 | 2,588 | - | 4,323 | 42,822 |
| Printing costs | - | - | - | - | - | 5,522 | - | 5,522 | 5,522 |
| Dues and subscriptions | 4,824 | 21,209 | 954 | 26,987 | 6,301 | 6,382 | - | 12,683 | 39,670 |
| Equipment | 530 | 4,889 | 567 | 5,986 | 494 | 211 | - | 705 | 6,691 |
| Bad debts expense | - | - | - | - | 30,000 | - | - | 30,000 | 30,000 |
| Interest bank charge expense | 6,027 | 12,869 | 2,433 | 21,329 | 14,417 | 2,128 | - | 16,545 | 37,874 |
| Depreciation and amortization | 103,072 | 62,375 | 9,572 | 175,019 | 16,375 | 5,238 | - | 21,613 | 196,632 |
| Senior center event | 235 | - | - | 235 | - | - | - | - | 235 |
| Entertainment and event expenses | - | - | - | - | - | - | 85,682 | 85,682 | 85,682 |
| Miscellaneous | 1,497 | 4,049 | 185 | 5,731 | 3,554 | | | 3,554 | 9,285 |
| Total before in-kind expenses | 759,246 | 2,421,252 | 175,481 | 3,355,979 | 460,000 | 117,157 | 85,682 | 662,839 | 4,018,818 |
| In-kind salaries | 22,489 | 430,903 | 1,050 | 454,442 | 31,430 | - | - | 31,430 | 485,872 |
| In-kind food | - | 53,303 | - | 53,303 | - | - | - | - | 53,303 |
| In-kind supplies | 2,815 | | | 2,815 | | | | | 2,815 |
| Total in-kind expenses | 25,304 | 484,206 | 1,050 | 510,560 | 31,430 | | | 31,430 | 541,990 |
| Less expenses included with revenue on the statement of activities | | | | | | | (85,682) | (85,682) | (85,682) |
| Total expenses | \$ 784,550 | \$ 2,905,458 | <u>\$ 176,531</u> | \$ 3,866,539 | <u>\$ 491,430</u> | <u>\$ 117,157</u> | <u>\$</u> | \$ 608,587 | <u>\$ 4,475,126</u> |

See notes to financial statements.

Statement of Functional Expenses Year Ended December 31, 2021

| | • | | | 0.11 | | | 0 1 | _ | | D: 40 4 6 | | 2021 |
|--|----------|----------|--------------|--------------------|-----------|--------------|---------------------------------------|----------|-------------|----------------|-------------|----------------------|
| | Senio | | | Other | | Total | General | Fun | - | Direct Cost of | Total | Total |
| | Cente | | Homebound | Program | | Programs | & Admin. | Raisi | | Donor Benefit | Non-Program | Expenses |
| Salaries | | 167 | | | | | \$ 246,447 | | ,761 | • | \$ 344,208 | |
| Payroll taxes | | 981 | 61,876 | 2,5 | | 82,427 | 25,669 | | ,660 | - | 33,329 | 115,756 |
| Employee benefits | | 606 | 23,992 | 1,6 | | 33,234 | 14,550 | | ,534 | | 22,084 | 55,318 |
| Total salaries and related costs | 226 | 754 | 811,014 | 35,3 | 96 | 1,073,164 | 286,666 | 112 | ,955 | - | 399,621 | 1,472,785 |
| Food | 11 | 171 | 508,373 | 39,1 | 06 | 558,650 | | | - | - | - | 558,650 |
| Supplies | 6 | 686 | 99,702 | 7,0 | 70 | 113,458 | 6,738 | | 155 | - | 6,893 | 120,351 |
| Professional fees | 14 | 604 | 17,938 | 1,1 | 69 | 33,711 | 14,770 | | ,189 | - | 15,959 | 49,670 |
| Occupancy | 49 | 602 | 42,596 | 7,4 | 07 | 99,605 | 13,314 | 2 | ,521 | - | 15,835 | 115,440 |
| Vehicle operation | 50 | 073 | 39,406 | 2,0 | 60 | 91,539 | 3,400 | | 68 | - | 3,468 | 95,007 |
| Conferences and meetings | | 717 | 1,458 | 1 | 37 | 2,312 | 2,307 | | 46 | - | 2,353 | 4,665 |
| Travel | | 115 | 104 | | - | 219 | - | | - | - | - | 219 |
| Advertising | 1 | 703 | 2,961 | 2 | 64 | 4,928 | 4,396 | | 88 | - | 4,484 | 9,412 |
| Postage | | 287 | 4,812 | | 55 | 5,154 | 922 | 1 | ,054 | - | 1,976 | 7,130 |
| Repairs and maintenance | 10 | 032 | 25,242 | 2,2 | 49 | 37,523 | 13,597 | | 583 | - | 14,180 | 51,703 |
| Cleaning and extermination | 4 | 688 | 25,726 | 2,9 | 63 | 33,377 | 1,754 | | 35 | - | 1,789 | 35,166 |
| Telephone | 5 | 254 | 2,718 | 2 | 34 | 8,206 | 2,613 | | 52 | - | 2,665 | 10,871 |
| Insurance | 12 | 991 | 20,674 | 3,2 | 32 | 36,897 | 5,286 | 1 | ,929 | - | 7,215 | 44,112 |
| Printing costs | | - | - | | - | - | - | 3 | ,032 | - | 3,032 | 3,032 |
| Dues and subscriptions | 4 | 263 | 8,441 | 7 | 74 | 13,478 | 12,796 | 3 | ,488 | - | 16,284 | 29,762 |
| Equipment | | 285 | 7,957 | 6 | 17 | 8,859 | 375 | | 8 | - | 383 | 9,242 |
| Bad debts expense | | - | - | | - | - | 94,614 | | - | - | 94,614 | 94,614 |
| Interest bank charge expense | 8 | 961 | 17,555 | 1,7 | 05 | 28,221 | 28,702 | | 658 | - | 29,360 | 57,581 |
| Depreciation and amortization | 106 | 308 | 54,365 | 5,6 | 20 | 166,293 | 42,414 | | 848 | - | 43,262 | 209,555 |
| Senior center event | | 254 | - | | - | 254 | - | | - | - | - | 254 |
| Entertainment and event expenses | | - | - | | - | - | - | | - | 75,175 | 75,175 | 75,175 |
| Miscellaneous | | 831 | 2,748 | | 47 | 3,626 | 634 | | 13 | _ | 647 | 4,273 |
| Total before in-kind expenses | 515 | 579 | 1,693,790 | 110,1 | 05 | 2,319,474 | 535,298 | 128 | ,722 | 75,175 | 739,195 | 3,058,669 |
| In-kind salaries | 12 | 888 | 394,736 | 7 | 45 | 408,369 | 26,175 | | _ | _ | 26,175 | 434,544 |
| In-kind food | | _ | 51,717 | | _ | 51,717 | , , , , , , , , , , , , , , , , , , , | | _ | _ | · - | 51,717 |
| In-kind supplies | | 970 | , <u>-</u> | | _ | 970 | | | _ | _ | _ | 970 |
| In-kind rent | | | | - | | | | | | | | |
| Total in-kind expenses | 13 | 858 | 446,453 | 7 | <u>45</u> | 461,056 | 26,175 | | | | 26,175 | 487,231 |
| Less expenses included with revenue on the statement of activities | | <u>-</u> | | | | | | | <u>-</u> | (75,175) | (75,175) | (75,175) |
| Total Expenses | \$ 529 | 437 | \$ 2.140.243 | \$ 110.8 | 50 | \$ 2.780.530 | \$ 561.473 | \$ 128 | 722 | \$ - | \$ 690.195 | \$ 3.470.72 <u>5</u> |
| | <u> </u> | | , | - 110,0 | | | * 501,170 | <u> </u> | | - | | <u> </u> |

Statements of Cash Flows Years Ended December 31, 2021 and 2020

| | | 2022 | | 2021 |
|---|----|-------------|----|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | æ | 1E0 EEE | φ | 957,838 |
| Change in net assets | \$ | 158,555 | \$ | 957,636 |
| Adjustments to reconcile change in net assets | | | | |
| to net cash provided (used) by operating activities: | | | | |
| Depreciation and amortization | | 196,632 | | 209,555 |
| Gain on partial sale of building | | (341,342) | | - |
| Unrealized (gain)/loss on investments | | 208,911 | | (8,174) |
| Interest and dividend income | | (28,889) | | - |
| Changes in operating assets and liabilities: | | | | |
| (Increase) decrease in security and equipment deposits | | 4,080 | | (20,080) |
| (Increase) decrease in accounts receivable | | (81,312) | | 96,975 |
| (Increase) decrease in contracts receivable | | (153,578) | | 253,848 |
| (Increase) in inventory | | (54,446) | | (10,661) |
| Decrease in prepaid expenses and other | | 257 | | 5,674 |
| Increase (decrease) in deferred revenue | | 25,000 | | (34,600) |
| Increase in accounts payable | | 85,231 | | 40,984 |
| Increase in accrued expenses | | 7,128 | | 9,042 |
| Cash provided by operating activities | | 26,227 | | 1,500,401 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Proceeds on partial sale of building | | 617,825 | | _ |
| Purchase of property and equipment | | (79,413) | | (140,098) |
| Purchase of investments | | (25,000) | | (1,521,446) |
| Investments (Net) | | 9,054 | | _ |
| Cash provided (used) by investing activities | | 522,466 | | (1,661,544) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Payments on mortgage payable | | (705,361) | | (73,500) |
| Cash(used) by financing activities | | (705,361) | | (73,500) |
| (Decrease) in cash, cash equivalents, and restricted cash | | (156,668) | | (234,643) |
| Cash equivalents and restricted cash, beginning of year | | 536,876 | | 771,519 |
| Cash equivalents and restricted cash, ending of year | \$ | 380,208 | \$ | 536,876 |
| Supplemental Information: | | | | |
| Interest | Ф | 37,874 | \$ | 57,581 |
| Income taxes | \$ | J1,014 - | φ | 57,561 - |
| income taxes | | = | | - |
| Non-cash items: | | | | |
| Donated revenue / expenses | \$ | 541,990 | \$ | 487,230 |

Notes to Financial Statements December 31, 2022 and 2021

NOTE 1 - ORGANIZATION AND PURPOSE

Meals on Wheels Programs and Services of Rockland, Inc. (the "Organization") was formed under the Not-For-Profit Corporation Law of New York as Meals on Wheels of Rockland County, Inc. Its mission is to provide a wide range of services and programs to homebound and senior citizens of Rockland County, New York. The Organization receives 33% of its support from government agencies and 49% from program service fees.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Organization reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions. Net assets with donor restrictions are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, such as those that the donor stipulates those resources be maintained in perpetuity.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

Cash and Cash Equivalents

For purposes of the Statements of Cash Flows, the Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents, unless the investments are held for meeting restrictions for purchase of property and equipment, payment of long-term debt, or endowment.

Accounts Receivable

Accounts receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

Inventory

Inventory consisting principally of commissary products is valued at the lower of cost (first-in first-out method) or market. Inventory consists of food and packaging materials for meals.

Notes to Financial Statements December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

<u>Investments</u>

Investments are recorded at fair value. Net appreciation or depreciation in the fair value of investments, which consists of the realized gains or losses and the unrealized appreciation or depreciation on those investments, is recognized in the statement of activities. Realized gains and losses on the sale of investments are generally determined on the specific identification method on the trade date.

The fair value of debt and equity securities with readily determinable fair values are generally based on quoted market prices obtained from active markets.

Fair Value Measurements

The fair value of the Organization's financial instruments approximate the carrying amounts reported in the statement of financial position for cash and cash equivalents, accounts receivable, short term investments and accounts payable and accrued expenses.

Fair value represents the price that would be received upon the sale of an asset or paid upon the transfer a liability in an orderly transaction between market participants as of the measurement date. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels as follows:

- Level I inputs Quoted prices (unadjusted) in active markets of identical assets or liabilities
 that the organization has the ability to access at the measurement date. Quoted market prices
 in an active market provide the most reliable evidence of fair value and should be used to
 measure fair value whenever available.
- Level II inputs Inputs other than quoted prices included within Level I that are observable for the asset or liability, either directly or indirectly (such as quoted prices for similar assets or liabilities in active markets).
- Level III inputs Are unobservable inputs when observable inputs are not available. Unobservable inputs should be developed based on the best information available.

Property and Equipment

The Organization capitalizes all expenditures for property and equipment in excess of \$5,000. Purchases of property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the useful lives of the assets.

Grant Revenue

Grant revenue, which is conditional upon allowable expenditures being incurred, is recognized as the expenses are incurred. Amounts received prior to the occurrence of expenditures are recorded as deferred revenue. Grant funds expended prior to the receipt of funds are recorded as contracts receivable.

Notes to Financial Statements December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Leases

At the inception of a contract, we assess whether the contract is, or contains, a lease. A lease is classified as a finance lease if any one of the following criteria are met: the lease transfers ownership of the asset by the end of the lease term, the lease contains an option to purchase the asset that is reasonably certain to be exercised, the lease term is for a major part of the remaining useful life of the asset or the present value of the lease payments equals or exceeds substantially all of the fair value of the asset. A lease is classified as an operating lease if it does not meet any one of the criteria.

For all leases a ROU asset and lease liability are recognized at the lease commencement date. The lease liability represents the present value of the lease payments under the lease. The ROU asset is initially measured at cost, which includes the initial lease liability, plus any initial direct costs incurred, less any lease incentives received. The lease liability is initially measured as the present value of the lease payments, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the risk-free rate. The Organization recognizes lease liabilities with an initial, individual value of \$50,000 or more.

Government Grants

A significant portion of the Organization's revenues consists of government grants from various Federal, New York State and Rockland County governmental source. Thus, its funding is vulnerable to changes in the legislative priorities of federal, state, and local governments. Meals on Wheels Programs and Services of Rockland, Inc. recognizes revenue from these sources when the contractual obligations are met. There are occasions when funding source reimbursements for prior years are adjusted in the current year. Such adjustments may be due to funding source audit findings, additional monies available over and above original contractual amounts, etc. The amount of such adjustments was not material in 2022 and 2021.

Revenue and Revenue Recognition

Revenue is recognized when earned. Program service fees and payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed, or expenditures are incurred, respectively. Contributions are recognized when cash, or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met or the donor has explicitly released the restriction.

Revenue With and Without Donor Restrictions

Contributions received are recorded as increases in net assets without donor restrictions and net assets with donor restrictions, depending on the existence and/or nature of any donor restrictions.

Donated Services, Space and Goods

During the year ended December 31, 2022 and 2021, many individuals volunteer their time and perform a variety of tasks that assist the organizations. In 2022 and 2021, estimated contributed services were \$485,872 and \$434,544, respectively, which were recorded as In-kind salaries. The Organization has estimated it received over 34,427 volunteer hours in 2022 and 33,924 in 2021.

Notes to Financial Statements December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Donated Services, Space and Goods

For the years ended December 31, 2022 and 2021 the Organization received \$53,303 and \$51,717 of food donations which were recorded as In-Kind Food. For the years ended December 31, 2022 and 2021 the Organization received \$2,815 and \$970 of supplies which were recorded as In-Kind Supplies.

Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities. The Statement of Functional Expenses presents the natural classification of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include occupancy and depreciation, which are allocated on a square footage basis, as well as personnel costs, professional services, office expenses, information technology, insurance, and other, which are allocated on the basis of estimates of time and effort.

Advertising Expenses

Advertising expenses are expensed as incurred. The expenses incurred for advertising were \$14,080 and \$9,412 for 2022 and 2021, respectively.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. On an ongoing basis, management evaluates the estimates and assumptions based on new information. Management believes that the estimates and assumptions are reasonable in the circumstances; however, actual results could differ from those estimates.

Income Tax Status

The Organization is exempt from federal income tax under Section 501(c) (3), though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the code. Meals on Wheels Program and Services of Rockland, Inc. has processes presently in place to ensure the maintenance of its tax-exempt status: to identify and report unrelated income: to determine its filing and tax obligations in jurisdictions for which it has nexus: and to identify and evaluate other matters that may be considered tax positions. Meals on Wheels Program and Services of Rockland, Inc has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements.

Accounting Change: Adoption of ASC 842

On January 1, 2022, the Organization adopted FASB Accounting Standards Codification, or ASC, Topic 842, Leases, which requires the recognition of the right-of-use, or ROU, assets and related operating and finance lease liabilities on the statement of financial position. The Organization adopted ASC 842 using a modified retrospective approach for all leases existing at January 1, 2022. As permitted by ASC 842, the organization elected the adoption date of January 1, 2022, which is the date of initial application. As a result, the statement of financial position prior to January 1, 2022, was not restated, and continues to be reported under ASC Topic 840, Leases, which did not require the recognition of operating lease liabilities on the balance sheet, and is not comparative.

Notes to Financial Statements December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

All leases are classified as either operating leases or finance leases. The lease classification affects the expense recognition in the statement of activities. Operating lease charges are recorded entirely in operating expenses. Finance lease charges are split, amortization of the ROU asset is recorded in operating expenses and an implied interest component is recorded in interest expense. The expense recognition for operating leases and finance leases under ASC 842 is substantially consistent with ASC 840. As a result, there is no significant difference in the results of operations presented in our statement of activities for each period presented.

NOTE 3 - PROGRAMS

Homebound Program

Offers a variety of prepared and packaged home delivered meals that are delivered every weekday (including holidays) and provide meals for up to seven days a week to Rockland County residents who are homebound due to illness, advancing age or physical handicap and who are unable to shop or prepare meals for themselves. A variety of funding options are available. In 2022, the Organization delivered 162,700 meals through this program.

Rockland Senior Centers Program

Five multipurpose Senior Centers strategically located across Rockland open five days a week to residents 60 and older. The Centers offer a variety of support services including transportation, recreation, health screening, advocacy, information and referral and a hot meal. Participants contribute toward the costs of the meals. Due to the pandemic, these centers were closed in mid-March of 2020. In May and June 2021, the Organization reopened two of its senior centers since they were shut down in March of 2020. In April of 2022, the third senior center was reopened. During 2022, the programs provided 16,217 days of service to seniors at the three centers.

Other Programs

Included in other programs are contract meals with other organizations.

NOTE 4 - PROPERTY AND EQUIPMENT

Building and equipment consisted of the following at December 31, 2022 and 2021:

| Account | | 2022 | 2021 | |
|--------------------------------|-----|-------------|------|-------------|
| Building | \$ | 1,975,000 | \$ | 2,500,000 |
| Closing Costs | | 58,868 | | 58,868 |
| Vehicles | | 588,077 | | 588,077 |
| Kitchen Equipment | | 448,894 | | 368,881 |
| Furniture and Office Equipment | | 218,283 | | 218,283 |
| Leasehold Improvements | | 513,758 | | 513,758 |
| Accumulated Depreciation | | (2,430,492) | | (2,481,777) |
| Net Building and Equipment | _\$ | 1,372,388 | _\$ | 1,766,090 |

Depreciation expense for 2022 and 2021 was \$196,632 and \$209,555 respectively.

Notes to Financial Statements December 31, 2022 and 2021

NOTE 4 - PROPERTY AND EQUIPMENT - Continued

During 2020, Meals on Wheels received two buses through a grant from the New York State Department of Transportation. The grant has performance requirements and restrictions on disposing of the asset through December 31, 2025. New York State has reversionary interest if Meals on Wheels does not meet such requirements and restrictions.

During 2018, Meals on Wheels received three buses, for a total of 6 buses, through a grant from the New York State Department of Transportation. The grant has performance requirements and restrictions on disposing of the asset through December 31, 2022. New York State has reversionary interest if Meals on Wheels does not meet such requirements and restrictions.

In 2022, Meals on Wheels Programs and Services of Rockland, Inc sold a portion of their building that had a net book value of \$308,658 for \$650,000. This sale resulted in a gain of \$341,342 which was recorded as a nonoperating activity on the Statements of Activities.

NOTE 5 - INVESTMENTS AND FAIR VALUE MEASUREMENTS

Generally accepted accounting principles provide a framework for measuring fair value. That framework establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

At December 31, 2022 and 2021, the Organization's investments consisted of publicly traded securities totaling \$1,365,563 and \$1,529,639. Investments are reported at fair value using a Level 1 measure as summarized below:

| | 2022 | 2021 |
|-------------------|-----------------|-----------------|
| Cash | \$ 281,533 | \$ 250,015 |
| Equities | 1,084,030 | 1,279,624 |
| Total investments | \$ 1,365,563 | \$ 1,529,639 |

At December 31, 2022 and 2021, investment income consist of the following:

| | 2022 | 2 | 021 |
|---------------------------|-----------------|----|---------|
| Dividends income | \$ 27,136 | \$ | 24,343 |
| Interest Income | 651 | | - |
| Unrealized gain or (loss) | (208,911) | | 8,174 |
| Advisory fees | (7,951) | | (2,878) |
| Total investment income | \$ (189,075) | \$ | 29,640 |

NOTE 6 - CONCENTRATION OF CREDIT RISK

Meals on Wheels Program and Services of Rockland Inc. maintain cash balances at five banks. The bank accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per bank. For the year ended December 31, 2022, the Organization exceeded insurance limits balances in one bank by \$14,126. Management believes this institution is a reputable bank and does not believe there is any risk of loss. For the year ended December 31, 2021, the balances did not exceed the insured limits. At December 31, 2022 and 2021, the Organization held \$1,365,563 and \$1,529,639, respectively in an investment account which is not insured by the FDIC.

Notes to Financial Statements December 31, 2022 and 2021

NOTE 7 – DEFINED CONTRIBUTION PLAN

The Organization maintains a 403(b) plan for any employee employed after 30 days. Employee contributions are allowed up to IRS regulations. The Organization matches employee contributions up to 2% of their salary. This match begins once an employee has worked one year and 1,000 hours. Employees are vested immediately in employee contributions and in employer contributions after three years. During 2022 and 2021, the 403(b) contributions were \$11,064 and \$7,100, respectively. The Organization also has a Section 125 Plan (medical premiums only) for employees employed after three (3) months.

NOTE 8 - NOTES AND LOANS PAYABLE

Line of Credit

The Organization has a \$600,000 bank line of credit with TD Bank. Interest on any outstanding balance under this agreement is charged at the bank's prime rate and is payable monthly. The Collateral for the line of credit is the property and equipment of the Organization. Under the terms of the bank line of credit, on an annual basis, Meals On Wheels is required to pay down the line of credit to \$100,000 or less for 30 consecutive days. On December 31, 2022 and 2021, their was no balance outstanding on the line of credit. The organization is in compliance in both 2022 and 2021 for this covenant.

There was no interest expense related to this line of credit for the years then ended December 31, 2022 and 2021.

Mortgage Loan Payable

The Mortgage Loan for a first mortgage lien on condominium is as follows:

Lender: TD Bank

Original Amount: \$1,585,000

Terms: 20 years fully amortizing with monthly payments coming due July 30, 2032.

Interest Rate: Floating at LIBOR Plus 2.25%

Concurrent with the closing of the financing Meals on Wheels entered into an Interest swap with TD bank fixing the floating rate at 4.49% for ten years.

December 31, 2022 balance: \$313,533

Minimum principal payments on this loan for the next five years are as follows:

| 2023 | \$ 109,256 |
|------|---------------|
| 2024 | 114,185 |
| 2025 | 52,622 |
| 2026 | 37,470 |
| | \$ 313,533 |

In February 2022, the organization paid down \$606,000 on the mortgage.

Notes to Financial Statements December 31, 2022 and 2021

NOTE 9 – COMMITMENTS AND CONTIGENCIES

The Organization has a one-year lease on one of their senior centers in New City, New York commencing March 2022. The monthly payment is \$1,630 and the lease expires in February 28, 2023. Payments for the year ended December 31, 2022 and 2021 were \$25,960 and \$10,595.

The Organization also has a five-year lease for a copier, which ends in January 2023. Monthly payments on this lease are \$268.

Both of these leases did not meet the criteria for recognition on the statement of activities per the requirements of ASC 842.

Future minimum payments on these two leases for the next five years are as follows:

| Year Ending December 31: | <u> </u> | <u>Rent</u> | <u>Cc</u> | <u>opier</u> | <u>Total</u> |
|--------------------------|----------|-------------|-----------|--------------|--------------|
| 2023 | \$ | 3,260 | \$ | 268 | \$ 3,528 |
| | \$ | 3,260 | \$ | 268 | \$ 3,528 |

NOTE 10 - NET ASSETS WITH DONOR RESTRICTIONS

Donor restricted net assets consist of funds designated for the senior centers. Each Senior Center has at least one bank account to use only for their activities. The following activity and balances are recorded in the financial statements:

| January 1, 2022 balances | \$ 8,072 |
|-----------------------------------|-------------|
| Senior Center Contributions | 1,550 |
| Activity Expenses | (235) |
| December 31, 2022, ending balance | \$ 9,387 |
| | |
| January 1, 2021 balances | \$ 7,322 |
| Senior Center Contributions | 1,004 |
| Activity Expenses | (254) |
| December 31, 2021, ending balance | \$ 8,072 |

NOTE 11 – ENDOWMENT FUNDS

The Board of Directors has established the Aaron and Thelma Sandler Endowment Fund to administer the gifts, tributes, bequests and/or other donations received by the Board and designated for the Endowment Fund. As of December 31, 2022 and 2021, \$125,877 and \$119,816 have been set aside in a separate account.

Interpretation of Relevant Law

The Endowment fund is established to permit individuals, corporations and/or other entities the opportunity to make charitable gifts, tributes, bequests and/or other donations that will become a source of financial support. The objective of the fund is to conserve as much principal as possible and use principal and/or income from the fund, as necessary. Endowment designations, other than written donor designations, can be redesignated by a majority vote of the Board of Directors.

Notes to Financial Statements December 31, 2022 and 2021

NOTE 11 - ENDOWMENT FUNDS- Continued

Return Objectives and Risk Parameters

The investment objective of the endowment fund shall be to realize income without undue exposure to risk. The Organization shall hold and manage invested funds, guided by the recommendations given by the Finance Committee of the Board of Directors. These funds are under the control of the Finance Committee and are invested in active market Level 1 assets.

Spending Policy and How the Investment Objectives Related to Spending Policy

The use of principal and/or income from any Donor designated endowment funds shall be consistent with the terms of the gift, tribute, bequest and/or donation. The use of principal and/or income from any non-designated or Board designated funds may be used for any purpose(s) the Board of Directors shall designate. The Finance Committee shall make recommendations to the Executive Committee with respect to use of principal and/or income from the Endowment Funds, and, the Executive Committee, if in agreement, shall forward that recommendation to the Board of Directors for their consideration and/or vote. Any withdrawal of principal and/or income must be approved by a majority vote of the Board of Directors.

Endowment Net Asset Composition by Type of Fund as of December 31, 2022:

| | Beginning | | | Transfer to | | Ending | | |
|------------------|-----------|---------|------|-------------|-----------|--------|---------|---------|
| | В | alance | Reve | nues | Net Asset | | Balance | |
| Board Designated | \$ | 119,816 | \$ | 62 | \$ | 6,000 | \$ | 125,878 |

Endowment Net Asset Composition by Type of Fund as of December 31, 2021:

| | Beginning Balance Revenues | | | Transfer to Net Asset | | Ending Balance | | |
|------------------|----------------------------|---------|----|--------------------------|----|-------------------|--|---------|
| Board Designated | \$ | 113,758 | \$ | 58 | \$ | 6,000 | | 119,816 |

NOTE 12 – LIQUIDITY AND FUNDS AVAILABLE

The Organization receives significant government grant revenues, contributions, and promises to give from donors, and considers contributions restricted or unrestricted for programs and services which are ongoing, major, and central to annual operations to be available to meet cash needs for general purposes. Meals on Wheels strives to maintain liquid financial assets sufficient to cover beyond 60 days of general expenditures.

The following table reflects the Organization's financial assets as of December 31, 2022, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, or because the Board has set aside the funds for specific reserve or long-term investments as Board designated. Board designations could be drawn upon if the Board approves that action.

Notes to Financial Statements December 31, 2022 and 2021

NOTE 12 - LIQUIDITY AND FUNDS AVAILABLE- Continued

| 100 000 |
|----------|
| 408,988 |
| 119,816 |
| 8,071 |
| ,529,639 |
| 290,099 |
| 356,613 |
| |
| (8,071) |
| 19,816) |
| |
| 287,726 |
| : |

The Organization regularly monitors its cashflow and liquidity needs through monthly budget and financial reporting and analysis. In the event of unanticipated liquidity needs, Meals on Wheels Program and Services of Rockland can draw upon a line of credit of \$600,000, as noted in Note 8.

NOTE 13 – SUBSEQUENT EVENTS

In January 2020, a lawsuit was brought against the Organization due to a bus accident. As of the date of this report, the outcome is unable to be determined. At this time, all costs of the lawsuit is expected to be covered by insurance.

Management has evaluated subsequent events after the balance sheet date through November 15, 2022, the date the financial statements are available to be issued.